



VATECH ASSURANCE



# World's Premier Dental Imaging Company

Vatech is a leading manufacturer of radiographic imaging solutions for the medical, dental, and veterinary fields with offices in over 70 countries worldwide.



**MISSION:** *With honesty and integrity, we strive to be the industry leader and preferred partner by providing innovative imaging solutions and first class client services that ultimately enhance the quality of patient care.*



As the US subsidiary of Vatech Inc, Vatech America is committed to providing the industry with innovative dental x-ray imaging solutions while maintaining a primary focus on ultimately enhancing the quality of patient care.

From the world's first 3-in-1 digital X-ray system to the latest in high resolution, low radiation CBCT devices, Vatech America is the clinician's preferred vendor for their diagnostic imaging endeavors.

## A History of World's Firsts

2005	2007	2008	2009	2013
Launched World-First 3 in 1 Digital X-ray System : <b>Picasso-Trio</b>	Launched World-First Auto-Switching System : <b>PaX-Duo3D</b>	World-First One Shot Cephalometric : <b>PaX-Uni3D</b>	World-First Free FOV System : <b>PaX-Reve3D</b>	Groundbreaking Low Radiation System: <b>PaX-i3D Green</b>



## VATECH ASSURANCE

### What is Vatech Assurance?

Vatech Assurance, a core value of Value Added Technologies, is our promise to our customers that we will not only provide a premium dental imaging system to suit your needs, we will also ensure the value of your investment from becoming obsolete by providing multiple options for upgrading to the newest technologies as they are developed. Whether it's a defined transition strategy to newer technologies, or protection of currently owned technology, Vatech Assurance provides industry leading service, support, warranty coverage, as well as added value that reaches beyond the X-ray itself.

No Asterisks | No Legalese | Just Vatech Assurance



## BUYBACK PROGRAM



### What is the Vatech Buyback Policy?

Within three years of the installation date, Vatech and your supporting dealer will buyback your 2D imaging system, applying 100% of the original purchase price you paid towards an eligible brand new 3D imaging system. Rather than upgrading the hardware of an aging imaging system, Vatech will provide a BRAND NEW 3D imaging system if you choose to exercise this policy. 0% Depreciation!

Maintain your upgradability by resetting your technology with a BRAND NEW device with the Vatech Buyback Program.

## TRADE IN/UP PROGRAM



### What is the Vatech Trade-in/Trade up Program?

As technology rapidly evolves, protecting your investment from accelerated depreciation can be found exclusively in the Vatech Trade In/Trade Up Program.

Vatech will provide a trade in value for your 3D imaging system, utilizing a *lower-than-market depreciation rate*, allowing you to maximize the return for your imaging system when it's time to upgrade to a new 3D device.

Minimize your long term costs, maximize the residual value of your imaging system, and upgrade to newer and more advanced technology with ease by participating in the Vatech Trade-in/Trade up Program.

## INFINITY MEMBERSHIP



**INFINITY MEMBERSHIP**

### What is Vatech's Infinity Membership Program?

The Infinity Membership is an innovative concept which provides clinicians a cost effective, hassle free technology environment allowing the owner to maintain focus on day to day clinical and fiscal objectives, rather than ancillary maintenance and support costs.

Infinity Members enjoy a sanctuary devoid of additional costs related to extended warranty coverage and monthly service and support fees, while afforded the opportunity to participate in complimentary or reduced-rate continuing education.

Partnership | Commitment | Peace of Mind | Vatech Assurance